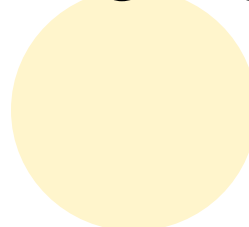
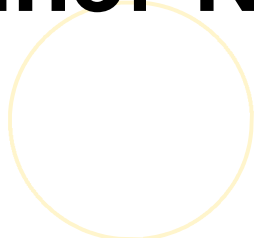


Niner NCWTA Newsletter



February 16, 2006

Volume 1, Issue 4

Upcoming Events:

- Tuesday, February, 21:
Jeff Black, Guest Speaker at the weekly meeting at 5pm
- March 5-12: Spring Break...
No weekly meeting, but remember the Parent Chapter meeting is that week!
- Thursday, March 9:
Parent Chapter Meeting, at 6pm at the Marriott Hotel

This week in Niner News...

Welcome to our fourth edition of the Niner NCWTA Newsletter. This past meeting comprised of a question and answer session with Dr. Alan T. Shao—Associate Dean of International Business programs at UNCC. Dr. Shao is also the president of both the Charlotte World Trade Association and the North Carolina WTA. The bottom of this page is an “article” about that appearance.

Next meeting, Tuesday 02/21, we will have a speaker: Mr. Jeffrey Black, father of member and

Officer Caleb Black. Please attend this meeting as you will benefit from his vast experience with importing and exporting internationally.

For guest speakers, please try not to arrive more than 5 minutes late. We will try to wait until 5:05 to start, to make sure everyone is settled.

Chris Leege created a forum for Niner NCWTA (location at the bottom of the page). This allows students to post their thoughts, ideas and opinions on

various subjects. It allows people to see what has been discussed and decided, as well as limits the number of emails sent to everyone! So check it out... Thanks Chris!

Stay tuned for more information, and, as always, check out the website at www.uncc.edu/nicwta.

Email: ninerncwta@gmail.com

Forum: <http://s3.phpbbforfree.com/forums/index.php?mforum=ninerncwta>

Announcements:

- Life in Charlotte events, Conference Information, EAB events, monthly Supply Chain Management events, future Parent Chapter meetings, and additional events information will be provided as it becomes known to us. If you have any events you would like us to know about, contact our email.
- The Conference Committee needs a list of everyone's contacts to attempt to recruit speakers for the April 19 all-day event. Please email Beth Burr at bethany.a.burr@gmail.com with any contacts you are willing to share with us.
- We are still trying to find more events, as well as plan the Port of Charleston trip — if you have any ideas or suggestions, email us!



Helping a third NCWTA group...



Dr. Shao, who has spent 16 years as a professor at UNCC, spent 8 years in the Marketing department before moving to the undergraduate International Business Program. Dr. Shao has a very wide range of expertise and knowledge in business—a knowledge he has chosen to share with Niner NCWTA by speaking with us and having an open-door policy for IB students.

These are some of the programs that Dr. Shao is working on: hosting a double MBA program with Mexico and Taiwan universities; an Executive MBA program with Taiwan and China; a Math and Economics Masters of Science with Copenhagen Business School; undergrad and masters co-programs with a university in Nice, France; and an undergrad degree where UNCC goes to China.

For attendees of NCWTA events, as president of the NCWTA he is looking at hosting a 2006 Conference with either Michael Dell or David Murdoch as possible speakers—plus a golf tournament to entertain, of course!

The students were given an opportunity to ask Dr. Shao questions... Here they are (question, followed by answer):

1) *Do you recommend going straight to graduate school or to the workforce first?*

There is a big difference between 21 and 26, so I

would say, if possible, to go out with a company to get experience and to try to get someone else to pay for your masters later on. But keep in mind that it is a nice fallback if you cannot find a job right away...

2) *Where have you consulted?*

Doing mostly International Market Research for Nissan, Coca-Cola, Unified, Wachovia, etc. I also have 2 books on Marketing Research—that helps get work. Consulting is a “great job, it's fantastic to work with other people, and [it] is very lucrative”.

3) *With a masters, should I change my concentration or even have one?*

Depends on what you do. Masters programs typically run 36–39 credits—a concentration only adds on 2-3 courses, so...

4) *Is UNCC a good choice for MBA?*

Is it Wake Forest? No. Is it as good? Yes. Will UNCC become like Wake Forest? In the future, I think yes. “My advice is to apply to different levels of schools and go to the best you can get into.”

5) *Will CIBER ever be at UNCC?*

Center for International Business Education

and Research is a program supported by the government to develop global programs. There is a proposal for UNCC to become a CIBER site in process right now.

6) *What advice do you have to those looking for a job after graduation?*

“Meet the right people. Get in front of people and talk to them. The point is you've got to interact, to differentiate yourself from others.” Most people don't look at resumes unless they know you—so send them to specific people you have made contacts with—that is key. And get at least one internship if you can—that can help guarantee you a spot, possibly, after graduation.

7) *What is the difference between MBA and Executive MBA?*

Executive students have more experience (average of 10 years) than regular masters students (average of 5 1/2 years). The EMBA programs have more flexible times, such as 8pm-midnight. Also, the diploma will read Executive MBA. Otherwise, very little significant difference.

Dr. Shao—Thank you for speaking with us!